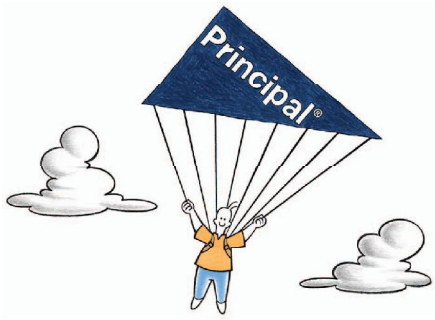

Exit Planning

Resolving the Problem of Business Valuation

There are many instances when the value of business assets is needed, such as for buy-sell agreements and estate planning purposes. Whether you need to create a market for the sale of your business, or provide it tax protection in the event of your death, creating a solid financial landing for your business may be critical to its future.

At your death, the value of your estate is subject to estate taxes. Your business assets are part of your estate. Therefore, the higher the value of your business in your estate, the more estate taxes you will pay. The Internal Revenue Service will attempt to value your business at the highest reasonable level, while your heirs will try to minimize the value of your business.

While an exact method for determining the value of a business does not exist, there are many methods by which a business may be valued. Our Advanced Solutions team has the expertise to provide an informal valuation of your business using five of the most commonly used valuation methods. Then we can help you determine a plan of action to meet your business objectives and goals.

FOR MORE INFORMATION
Contact your local financial professional.

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