

National Brokerage Vacation Packages

National Brokerage understands things are tough, so we want to brighten your year by sending you on a vacation in which everyone can qualify.

At National Brokerage, we pride ourselves on listening to you and understanding all of your different needs. We also understand that no single type of vacation satisfies all. Just like our service, we tailor your vacation around you as an individual. You don't have to go with a bunch of people you don't know to a location you did not choose. Instead, you go where, when and with whomever you want.

Below are the various qualification levels. For further questions please contact your sales representative.

Bronze Level

- Hotel for 2-7 nights depending on the location
- Some of the locations include: Aruba, Cozumel, Hawaii, Las Vegas, St. Thomas
- **How to Quality:**
 - New Agents: Contract with at least two carriers and submit two formal applications prior to October 30th
 - Current Agents: Refer a new agent who contracts with two carriers and submits two formal applications prior to October 30th -OR- submit 8 formal applications prior to October 30th

Silver Level

- Your choice of two nights at a Ritz-Carlton, four nights at a Marriott, or seven nights at a Fairfield Inn
- **How to Qualify:**
 - Place \$50,000 of life premium -OR- \$1,000,000 of annuity premium -OR- \$2,000,000 of settlement face between 4/1/09 and 4/1/10
 - You can also place any combination of life, annuity or settlements face that equals a weighted average of 100% of the targets

Gold Level

- Your choice of the following:
 - Six nights at a Marriott Premier Resorts (including airfare for two)
 - Four nights at a Ritz-Carlton (including airfare for two)
 - Five night Caribbean cruise for two (airfare not included)
- **How to Qualify:**
 - Place \$150,000 life premium -OR- \$3,000,000 of annuity premium -OR- \$6,000,000 of settlement face between 4/1/09 and 4/1/10
 - You also can place any combination of life, annuity or settlement face that equals a weighted average of 100% of the targets

Terms and Conditions

- Cases must be placed through National Brokerage
- The placed date of paid cases must fall within the qualifications dates listed.
- Placed premium/face is based on annualized commissionable premium that is placed within the qualifications dates listed.
- A submitted or placed case only qualifies towards one primary writing agent, or one primary paid agent.
- A "New Agent" refers to any agent who has never submitted any case to National Brokerage before 1/1/2009.
- Agents that are on higher than "Street Level" contracts will be evaluated with different production standards.
- It is the agent's responsibility to notify National Brokerage when they think they have met the qualifications for one of the various vacations levels.
- You can only receive one Bronze vacation package during the qualification period. It is possible to receive a Bronze along with a Gold OR Silver package.
- You can only receive one Silver or Gold package (not both). At the end of the qualification period you will receive the highest package that you qualify for.
- National Brokerage reserves the right to append vacation qualification rules at any point in time.